



WILLIAM MARPLES & SONS LIMITED

HIBERNIA WORKS · WESTFIELD TERRACE · SHEFFIELD 1 · ENGLAND

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30th March, 1965

MARPLES GENERAL CATALOGUE No. 15

Dear Sirs,

We take pleasure in sending you the latest edition of our General Catalogue.

As intimated to you last year, we have been withdrawing from offer a number of minor lines and a few unimportant sizes of more important lines. This elimination of obsolete items is now complete and the new Catalogue clearly shows that the character of this Company, as a Manufacturer and Supplier of a wide range of quality Hand Tools, remains unaltered.

A Price List D.65/4 dated April 1st which applies to the Catalogue is also enclosed. In spite of progressively improving methods of manufacture, price increases have been inevitable but we have held prices firm wherever our costings have allowed; in fact some price reductions have been possible.

A full Trade discount of 33½% is offered on orders of £15 list value and above, but orders under £15 list value are now subject to a Trade discount of 27½%. This slightly reduced discount applying to small orders now takes the place of our former 10% surcharge on orders of £15 net value and under. We continue to offer a cash discount of 2½% for monthly settlement.

Our prices are inclusive of packing, carriage and postal charges in the U.K., Northern Ireland and Eire.

We wish to express our thanks for the business you have placed in the past and for your courteous reception of our Representatives.

Yours faithfully,

WILLIAM MARPLES & SONS LIMITED

P. Marples

